INCREASING SUCCESS ON TWITTER AND INSTAGRAM

A LITTLE ABOUT ME







48 likes

hauterflyguy A moment of zen in between the #sxsı turn up. Until next time Austin. #namaste



Foodie



New Houstonian

hauterflyguy I just witnessed a very #texas moment. #urbancowboy #saddleup

▶ 67 views

Yogi

San Jacinto College is the #1 Texas Community College on Twitter

Ever wondered what elephant toothpaste looks like? We found out at the @PasadenalSD_TX science fair. #STEMeducation



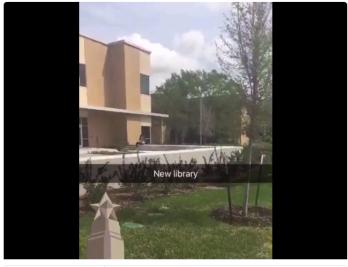
🚱 🧈 💈 💽

San Jac at the table with @RepKevinBrady discussing the impact of Pell on year round education. #SanJacOnWashington



=

#IWillSmileTodayBecause the new North @sanjaclibraries addition is officially open! #sjcspring16









A Eulogy for Twitter

The beloved social publishing platform enters its twilight.



Matthlas Töpfer/flickr



















The Decay of Twitter

The social network fundamentally changed in early 2014. And that's causing big problems for the company.





















MAY 2015 VS MAY 2016

May 2015 • 31 days

TWEET HIGHLIGHTS

Top Tweet earned 6,060 impressions

Q: What can you offer to high school students?

A: we offer dual credit, summer camps, scholarships opportunities. #collegenow

♠1 t3 12 ♥ 12

View Tweet activity

View all Tweet activity

Top Follower followed by 293K people



MilitaryConnection @TheGoToSite Follows you

Top mention earned 184 engagements



104.1 KRBE

Thanks 4 sharing ur goals w/ us & @SanJacCollege! Win now @KRBE.com RT @aly_requardt: @krbe #somedaysjc pic.twitter.com/ARkLi9cbT4



172 **9**1

View Tweet

MAY 2015 SUMMARY

183

Tweet impressions 438K

Profile visits

6,827

Mentions 169

New followers 115

May 2016 • 31 days TWEET HIGHLIGHTS

Top Tweet earned 6.469 impressions

Congrats to Clear Horizons Early College HS student Daniel Mina, a @KPRC2 Senior Scholarship winner! #sanjacproud pic.twitter.com/U7iDhscWzT



View Tweet activity

View all Tweet activity

Top Follower followed by 293K people



MilitaryConnection

Thousands of pages of military-veteran resources and information including jobs, schools, benefits, news and more. Something for everyone.

Top mention earned 3.114 engagements



Daniel Gotera

@DTGoteraKHOU · May 4

The @SanJacCollege Gators are the best JUCO team in the country. Their inspiration? Well...meet Diego Villatoro amp.twimg.com/v/806d2302-483...

◆2 **t3** 138 ♥ 148

View Tweet

Top media Tweet earned 2,122 impressions

Learning doesn't end with a degree rather it's a life long process. Thank you for choosing #SanJac for the journey.

pic.twitter.com/bCKkozn4hV



View Tweet activity

View all Tweet activity

MAY 2016 SUMMARY

156

Profile visits

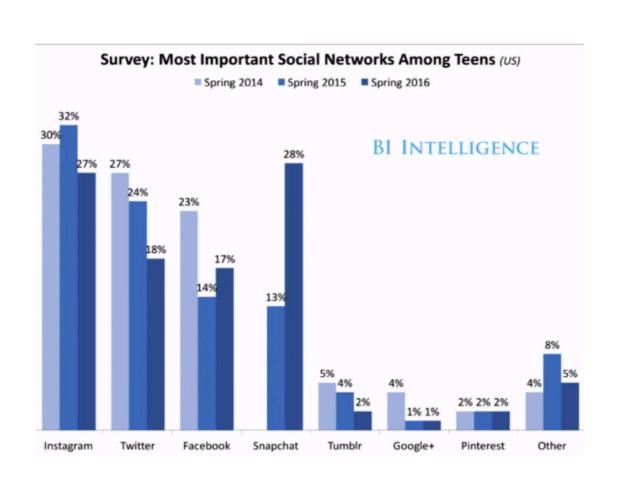
9,839

Tweet impressions 603K

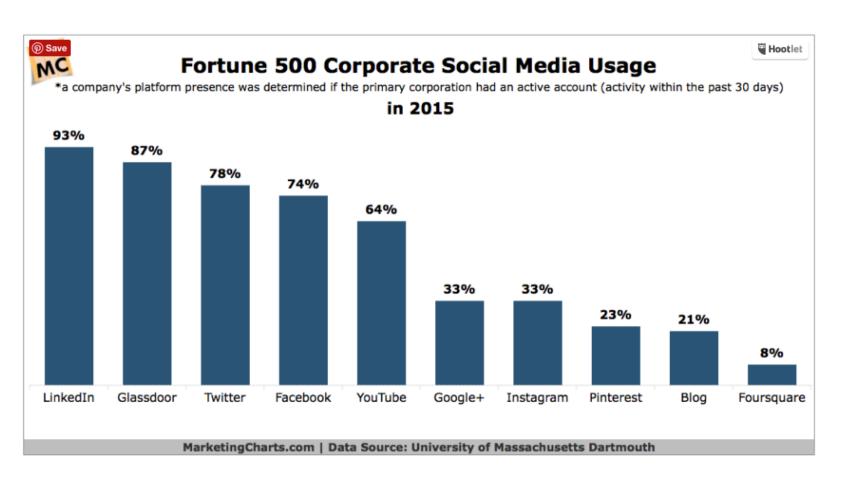
Mentions 195

New followers 120

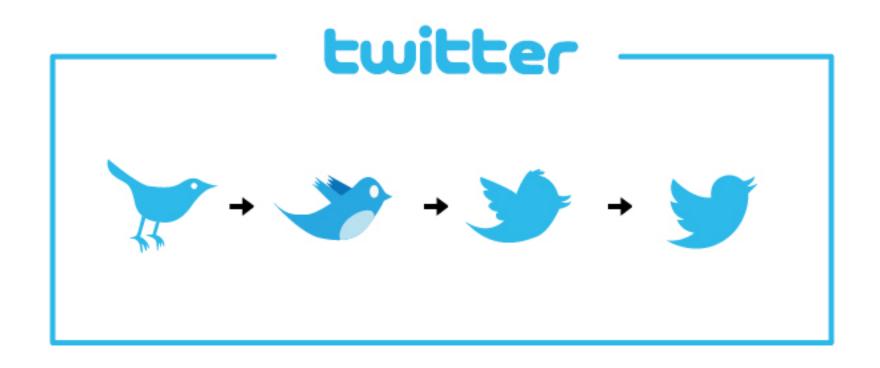




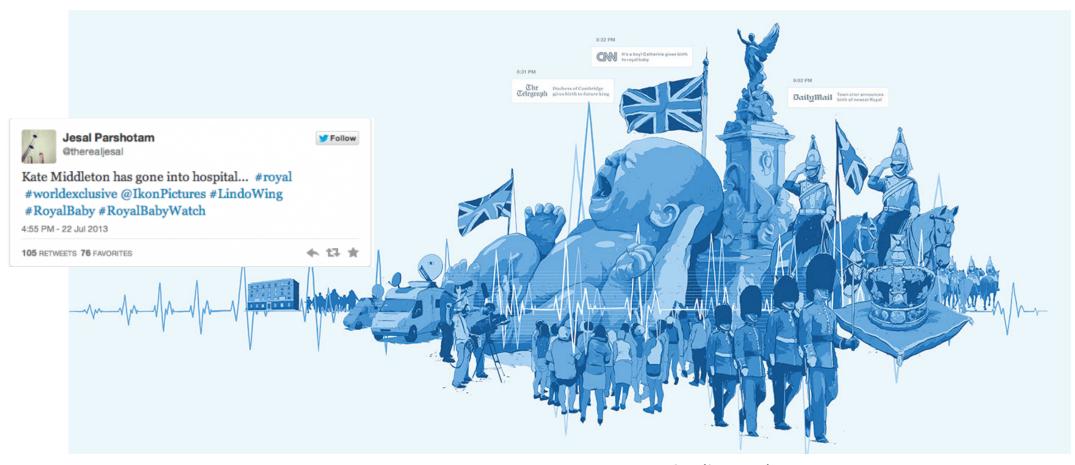
TWITTER: THE BRIDGE FROM B2B AND B2C



TWITTER EVOLVES



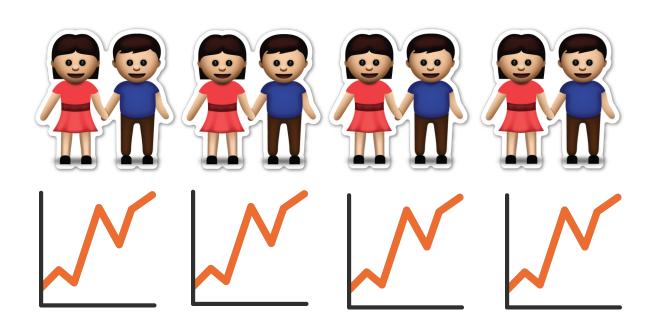
TWITTER: WHERE NEWS BREAKS



TWITTER IS WHERE PEOPLE SEARCH

- Google processes 100 billion search queries per month
- YouTube processes 3 billion search queries per month
- Twitter processes 2.1 billion search queries DAILY

THE NEW 80/20 RULE



40% Content of others (advocates, influencers, customers, partners fans)

40% Your content that adds value



20% Promotional and probably paid

1.What are the keywords you want to be known for?

2.Follow, interact and share that information



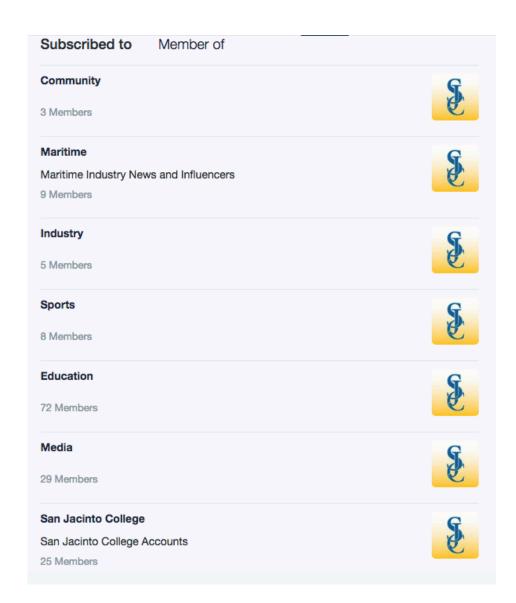


Twitter Allows You to create 1,000 Lists of 5,000 People Each

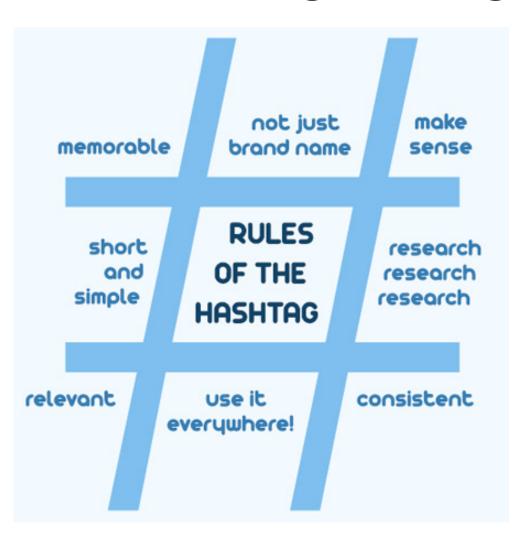
- Influencers/Industry Thought Leaders
- Sources of Industry Information
- Media Outlets
- Students (be careful)

List of Engagement Vehicles

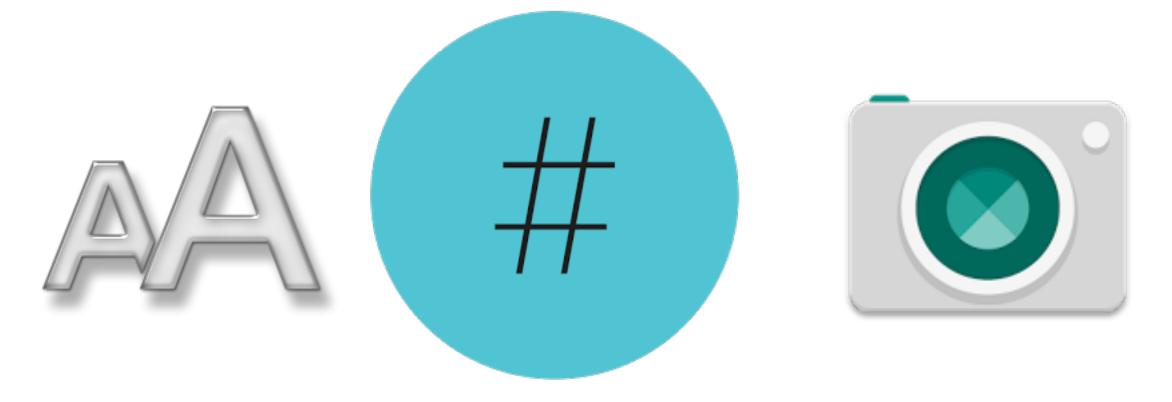
- Thanks for being added
- Name of list
 - People feel proud to be on your list



OWN YOUR HASHTAG



INSTAGRAM SUCCESS



INSTAGRAM CONTEST

Why Contests Work

- Reward your best followers
- Reach new audiences
- Increase engagement
- USER GENERATED CONTENT



#SANJACENROLL

Objectives:

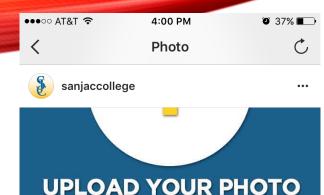
- 1. More followers (break 2,000 fans)
- 2. A different way to engage (user generated content)
- 3. Build campus pride

- Students had to share a photo of their new campus ID on Twitter or Instagram using #SanJacEnroll for a chance to win an iTunes gift card.
- Tagging friends was encouraged
- Public profile

INSTAGRAM RULES

YOU MUST INCLUDE THE FOLLOWING IN YOUR CONTEST DESCRIPTION:

- 1. The official rules
- 2. Offer terms and eligibility requirements (current students, age requirements)
- 3. Compliance with applicable rules and regulations governing the promotion and all prizes offered



& USE #SANJACENROLL







• 16 likes

sanjaccollege You've applied, you're in and here's your chance to win. 1 Post a photo with your acceptance letter or your first order of books using #sanjacenroll to be entered for a chance at a \$50 iTunes gift card. 2 Tag your three closest San Jac friends on IG. 3 Your profile must be public in be entered! #contest #sanjacsouth #sanjaccenral #sanjacnorth #sanjacintocollege #sanjac #whowantstowin Fine print : Per Instagram rules, this contest is in no way sponsored, administered or associated with Instagram, Inc. By entering, entrants confirm that they are 13+ years of age, release Instagram of responsibility, and agree to Instagram's terms of use.

AUGUST 11, 2015











Per Instagram rules, this promotion is in no way sponsored, administered, or associated with Instagram, Inc. By entering, entrants confirm that they are 13+ years of age, release Instagram of responsibility, and agree to Instagram's terms of use.

Contest: A winner is chosen based on merit (best photograph, best "caption this")

Giveaway (or sweepstakes): A Winner is awarded randomly

#PROTIP:

Run a CONTEST over a giveaway to protect yourself from "lottery" issues.

Giveaway vs. Contest

The Launch



SHAMELESS CROSS PROMOTION!





You've applied, you're in and here's your chance to win. #SanJacenroll ow.ly/QPzK9





sanjaccollege The winners of our #SanJacEnroll contest are @mercdelvalle, @brandyestellecarroll, @cgal55, @missdreeks & @Jossue2018! We will be sending you your iTunes gift cards in the mail.

- We had about 10 entrants, but most didn't follow the rules.
- During the contest time, we reached over 2,000 followers
- Students who never commented or interacted with the our page did during the contest.

Questions?